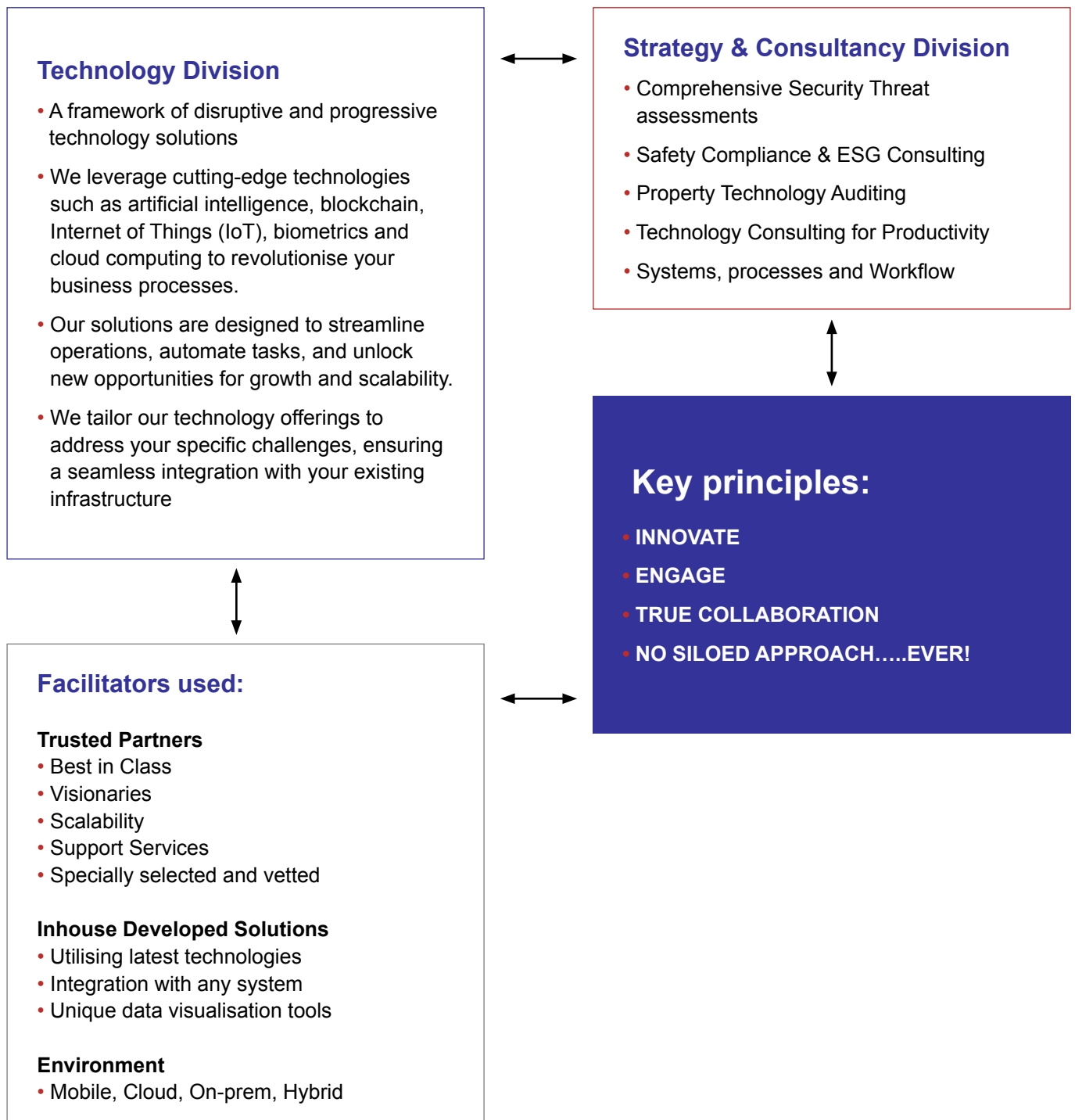# SECURITY – SAFETY – COMPLIANCE
WORKPLACE WELLBEING - ESG

INTRODUCING
GULF BRITISH LTD

Gulf British Ltd is a leading technology solutions provider offering a nexus between professional consultancy and best in class technical engineering that guarantees holistic solutions and commercially competitive advantages for all stakeholders.

Our experienced team of professionals cover strategic consultancy through to bespoke engineering design, supply installation, testing and commissioning along with post-handover maintenance assurance; unlike many others we do not take a disparate or siloed approach. From inception through to delivery, handover and ongoing support our ethos is a full assurance of client engagement and empowerment.

Technology Division

- A framework of disruptive and progressive technology solutions

- We leverage cutting-edge technologies such as artificial intelligence, blockchain, Internet of Things (IoT), biometrics and cloud computing to revolutionise your business processes.

- Our solutions are designed to streamline operations, automate tasks, and unlock new opportunities for growth and scalability.

- We tailor our technology offerings to address your specific challenges, ensuring a seamless integration with your existing infrastructure

Strategy & Consultancy Division

- Comprehensive Security Threat assessments

- Safety Compliance & ESG Consulting

- Property Technology Auditing

- Technology Consulting for Productivity

- Systems, processes and Workflow

Key principles:

- **INNOVATE**

- **ENGAGE**

- **TRUE COLLABORATION**

- **NO SILOED APPROACH…..EVER!**

Facilitators used:

Trusted Partners
- Best in Class
- Visionaries
- Scalability
- Support Services
- Specially selected and vetted

Inhouse Developed Solutions
- Utilising latest technologies
- Integration with any system
- Unique data visualisation tools

Environment
- Mobile, Cloud, On-prem, Hybrid

WE ARE AWARD WINNERS

UK ENTERPRISE AWARDS 2023 — UK ENTERPRISE AWARDS 2024

Multi Technology Company of the Year for 2023 and 2024

HOW WE CAN HELP:

• Help you fulfil a contract or client/tender requirement with the most suitable technology solution and equipment from our wide portfolio

• Supply specific technology as required for varying vertical markets, with all associated services and support

• Review, assess and audit your technology requirements or security, compliance and safety infrastructure

• Assist you with your strategic objectives, utilising the correct technology and processes and systems

WHY CHOOSE US?

1. Expertise and Innovation:

- Our team comprises experienced professionals with expertise in security, safety compliance, property technology, productivity enhancement, and ESG practices.

- We stay updated with the latest trends, emerging technologies, and regulatory requirements to deliver innovative solutions that drive your success.

2. Customised Solutions:

- We understand that each organisation has unique needs, and we tailor our solutions to address your specific challenges and objectives.

- Our services are scalable and adaptable, ensuring they align with your evolving requirements.

3. Holistic Approach:

- We take a holistic approach to security, safety compliance, property technology, productivity enhancement, and ESG, recognising the interconnected nature of these domains.

- Our comprehensive solutions enable you to optimise performance, mitigate risks, enhance productivity, foster sustainability, and achieve your business goals.

4. Collaborative Partnerships:

- We value collaborative partnerships and work closely with our clients as trusted advisors.

- Our client-centric focus ensures open communication, proactive support, and a commitment to your long-term success

5. Client-Centric

- We prioritise your unique needs and goals, crafting customised solutions that address your pain points and drive tangible results.

- Our focus is on delivering exceptional customer service, fostering long-term relationships, and delivering an unrivalled user experience.

6. Proven Track Record:

- We have a track record of successfully delivering technology solutions and consulting services to organisations across diverse industries.

- Our satisfied clients testify to our commitment to quality, innovation, and partnership

TECHNOLOGY SOLUTIONS

Gulf British Ltd has its original roots first established back in the 1990's and is at the forefront of technology solutions whilst combining a wealth of wide ranging experience and expertise using a common-sense approach to digital transformation for all types of industries and organisations, whatever the size.

Using our trusted partners and being fully transparent at all times, our clients receive the best possible solution for their technology needs. In fact to become part of our framework of technology solutions we rigorously select and vet our partners not only on product quality but also on their company ethos, vision, support levels and most importantly their willingness to collaborate at all levels.

We also provide our own in-house developed solutions offering the latest in disruptive technologies and innovation within specialist fields. All of this together completes a framework that is fully future proofed and scalable.

We won't ever offer a product if it doesn't fit the client's specific requirements. As such we take a true holistic approach, balancing the varying needs of the client (and those within the organisation too), scalability, ROI, the eco-systems in and around that may have an affect, future advancements and the adoption of the latest technologies.

The key to our success is our ability to implement solutions that can work with the organisation's existing working practices and infrastructure, using our trusted partners that are willing to collaborate to achieve the right result for the client and retrofitting as much as possible. We pride ourselves in how we are able to take the 'mystery' of tech away, and provide our clients with a fresh approach to onboarding, using innovation and engagement with all stakeholders to ensure clarity and achieve the required objectives exceeding all expectations.

Our solutions can be broken down into 4 categories:-
- **People**
- **Places**
- **Assets & Equipment**
- **Activity/Work**

People
Employees, Contractors, Visitors, VIPs, Public, Students

Places
Sites, Buildings, Offices, Factories, Retail premises, Schools & Educational facilities….

Assets & Equipment
MEP, Vehicles, HVAC, Equipment, Computers, Phones, Plant & Machinery, Generators….

Activity
Work, Audit, Monitoring, Tasks, Projects

Above are some of the categories that fall into each section, but there are many more! We also provide 'packs' of technologies that incorporate a mixture of these within a 360 solution for:

- Sustainability/ESG
- Workplace Wellbeing
- Compliance
- Building Occupancy
- Connectivity
- Customer & User experience

We pride ourselves in offering the highest level of after sales support, with the client receiving assistance at all stages of a project, with 1st, 2nd & 3rd line support provided by our team of experts.

Our geographic outreach is provided from operating bases within the UK, Middle East, India and West Africa utilising our local resources within those regions and extends globally through our growing partner network.

OUR TECHNOLOGY SOLUTIONS
PEOPLE

Time & Attendance / Workforce Management	
SME or Enterprise	Flexible working, shift patterns
Full Flexitime & TOIL	Absence Management
Roundings, breaks & grace periods	Multi Contracts, Rostering
Lone Working	Evacuation, mustering & roll-call
SME or Enterprise Employee Self-Service	Real-Time Location Tracking
Mobile Clocking, Biometrics (Contact & Contactless), RFID, BLe	Personnel/HR management

Visitor Management & Registration	
Pre-booking, E-invitations, instructions & company policies	Pre-vetting companies & visitors
Materials control / booking	Multi-site, multi-reception
Gatehouse Management & ANPR	Real-Time Location Tracking
Web Portal	Badge printing & e-passes
ID Scanning integration (passport, Emirates ID etc)	Guard Tour & Patrol Systems
Event Booking & Registration	Self Service
Spot check pass scanning (hand-held)	Integration

Contractor Management & Compliance

Contractors vetting / risk rating portal	Automated Contractor Proof of Presence (NFC, BLe & GPS locating)
Real-Time Location Tracking	Dynamic Site Inductions & Risk Assessments validation
Lone Working / Man-down	Digital Permit to Work / Site Authorisation
Identity Verification	Integration

Right to Work - UK / EU

Digital worker onboarding	Passport & ID Verification

Competency Management

Competency Management Systems	Skills, Certifications & Competencies
E-learning integrations	Digitised inductions & assessments

Biometric Identification & Verification

Fingerprint (contact & contactless)	Fingervein
Hand Geometry	Palm (contact & contactless)
Facial Recognition (Kiosk, reader, long range & mobile)	Emerging technologies

OUR TECHNOLOGY SOLUTIONS
PLACES

Proptech (Industrial / Commercial / Education / Retail / Government)	
ESG Performance Monitoring	Data Visualisation Dashboard
Access Control / Electronic Security	BIM, BMS & BEMS
CAFM, PPM, CMMS & Helpdesk	Dynamic Inspection Systems
Parking Management Systems	Workspace Optimisation & Heatmaps
Thermal Camera Systems	People-flow Queuing & Wayfinding
Indoor Air Quality	Environmental Monitoring & Control
EV Charging	Waste Management
Desktop Optimisation (incl IOT sensors)	Tenant, Landlord & user portals

Other Industrial & Commercial sectors	
Digital Signage	Health & Safety, Hazard reporting, Reporting & Compliance
Asset Tagging, Tracking & Management	Utility & power monitoring
Telecommunications, IT infrastructure & Fibre Core	Key Management Systems
Room & Workspace booking systems	Integration

OUR TECHNOLOGY SOLUTIONS
ASSETS & EQUIPMENT

Asset Management, Tagging & Maintenance Systems	
Asset Tagging, Tracking & Management	CMMS & Equipment Inspection Systems
Helpdesk	M&E Integration
IoT & Sensors	Automation, Robotics & Drones

Specialist Materials Control & Booking Systems	
High Value asset management & tracking	Weaponry & dangerous goods control
Specialist Equipment management	QR, NFC, RFID & GPS geo-locating & tagging

OUR TECHNOLOGY SOLUTIONS
ACTIVITY

Task management, Job Booking & CRM	
Job systems	Mobile task management
Digital Inspection Systems	CRM & integration

Health, Safety & Compliance	
Digitised cleaning, sanitisation & washroom management	Digital RAMS, Site Authorisations & Permit to Work
H&S and Compliance processes digitisation	Building "Health" monitoring & auditing
Hazard Management, Incident Reporting & Alerting	Intergrated digital Health & Safety solution

Other	
Managed Print Services	Document Management & Digitisation
Processes & Systems Health Check & Consultancy	Digital Transformation & Business Development Consultancy
AI, AGI, AI Agents and New & Emerging Technologies	Project Management

Cybersecurity*	
Penetration Testing	Vulnerability Testing
Red Teaming	External Structure Penetration Testing
Ransomware Simulation	Web & Mobile APP Pen Testing
Internal Infrastructure Penetration Testing	Security Awareness Training

*Fully certified UK,GCC & Globally – CREST, OSWE,OSCP, OSCE, UAE Government certified

STRATEGY & CONSULTANCY

With a focus on security, safety, compliance, property technology auditing and ESG (Environmental, Social and Governance) initiatives, we empower organisations to achieve robust protection, regulatory compliance, help and improve operating efficiencies and sustainable practices.

Our Approach:

1. Comprehensive Security Threat Assessments and GAP Analysis:

- We conduct thorough security threat assessments to identify potential risks, vulnerabilities, and weaknesses in your physical and digital environments.

- Our expert team evaluate the effectiveness of access control systems, surveillance technology, security protocols and Standard Operating Procedures (SOPs) to develop tailored strategies for threat preventions and incident response.

- By leveraging advanced technologies and industry best practices, we help fortify your defences against security breaches and ensure the safety of your assets, personnel and visitors.

2. Safety Compliance and Regulatory Support:

- We provide strategic guidance and support to help you navigate safety compliance regulations, industry specific standards and developing systems to monitor & manage

- Our consultants assess your existing safety practices, policies and procedures, identifying gaps and recommending improvements to meet compliance requirements both on a legislative and best practice basis.

- We assist in developing safety management systems, emergency response plans and employee training programmes as part of a safe systems of work to create a secure and compliant working environment.

3. Property Technology Auditing:

- Our comprehensive property technology audits evaluate the effectiveness and efficiency of your technology infrastructure within your properties. As experts in PropTech within the Commercial Real Estate sector we can address this not only from the operators angle but also from that of the landlord and tenants'

- We assess network infrastructure, smart building systems, IoT devices and data management practices to optimise performance, security and interoperability.

- Our audits ensure your properties are equipped with cutting-edge technologies that enhance operational efficiency, tenant experience and sustainability.

- We incorporate building 'health' models and KPI monitoring against the various industry benchmarking accreditations such as BREEAM, WiredScore and NABERS.

4. Productivity Enhancement Solutions:

- We offer innovative technology solutions designed to streamline workflows, automate processes and boost productivity within an organisation.

- Our experts assess your existing systems, collaboration tools and communication channels to identify opportunities for improvement.

- We implement productivity-enhancing solutions such as workflow automation, digital collaboration platforms and advanced analytics to drive efficiency and optimise resource utilisation.

5. ESG Consulting and Implementation:

- We provide strategic guidance on integrating ESG initiatives into your organisation's operations and decision-making processes.

- Our experts assess your current practices and provide recommendations to enhance environmental sustainability, social responsibility and corporate governance.

- We help you align with ESG frameworks, set meaningful goals, measure performance and communicate your sustainability efforts to stakeholders.

6. Industry specific Digital Transformation:

- We work in a wide range of specialist industries to provide bespoke digital platforms for improving operability, efficiencies and energise the organisation to achieve their goals both short and long term. Some examples are:

- E-Medicene & E-Triage for medical and healthcare

- Weaponry & Armoury management, tracking and inventory

- Specialist Hire of inventory for Film & TV

- Embedding of Blockchain technology within industry specific solutions

SOME OF OUR CUSTOMERS

UK & Global

B&Q

BAPTY & CO
People in Action Worldwide

CBRE

CLARION EVENTS
DEFENCE & SECURITY

Colliers
INTERNATIONAL

FedEx ®

HOMELEIGH
GARDEN CENTRE

JLL

Knight
Frank

SPIE

Middle East regional

أدنوك
ADNOC

AIRBUS
DEFENCE & SPACE

ADWEC
شركة أبوظبي للماء والكهرباء
Abu Dhabi Water & Electricity Company

بنك البلاد
Bank Albilad

CONRAD
DUBAI

G4S

اللوفر أبوظبي
LOUVRE ABU DHABI

QNB

QIB المصرف

MIRAL ميرال

ياس لإدارة الأصول
Yas Asset Management

INTEGRATING INNOVATION

DISRUPTIVE TECH AND INNOVATION

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